

## COFASCAN

COMPANY ABC NV

Date of Report 10/05/2020

## PORTFOLIO ANALYSIS (I)

SAMPLE

Your portfolio includes **222** companies with a total Open Amounts **4985 K€**

**DRA: Debtor Risk Assessment**, Risk Assessment of the debtor, Coface reflects the probability of default of a company over a period of 12 months

**WAP: Weighted Assessment of Portfolio** measures the average risk of payment default of a portfolio of buyers. It corresponds to the DRA average of the portfolio, weighted by the open amounts for every buyer.

## KEY FIGURES

Number of Clients	222
Total Open Amounts	4 985 K€
WAP portfolio	5,23

## ALLOCATION OF RISK DRA \* AS ISSUED BY COFACE

DRA*	Open Amounts K€	Potential Loss K€ *	%	Customers
High Risk	600	128	12,0	43
Moderate Risk	985	15	19,8	57
Low Risk	3 400	14	68,2	122
Not Quoted	0		0,0	0
<b>Total:</b>	<b>4 985</b>	<b>157</b>	<b>100,0</b>	<b>222</b>

\* See Methodology on page 6.

**WAP of your client portfolio is 5,23**

**Potential Loss in K Eur: 157**

## REPORT CONTENTS

PORTFOLIO ANALYSIS	p. 1
DISTRIBUTION OF COUNTRY RISK	p. 3
DETAILS OF MAJOR AMOUNTS	p. 4
METHODOLOGY: THE DRA OF COFACE	p. 5
METHODOLOGY ANALYSIS OF COUNTRY RISK	p. 6
CONTACT	p. 7





## / DISTRIBUTION OF COUNTRY RISK

The country risk analysis is essential in the process of developing the DRA Coface. We have to monitor this information, due to the impact that growth and financial situation in the country can have on your buyers

### Your customers are located

#### primarily:

- > Belgium
- > Czech Republic
- > Bulgaria
- > Greece
- > Spain
- > Albania

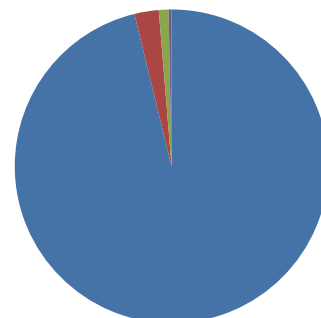
SAMPLE

On the [www.coface.com](http://www.coface.com) you will find a section on risk analysis per country where you can see all assessments and access to regularly updated information

- > 158 Countries
- > 16 Sectors activities

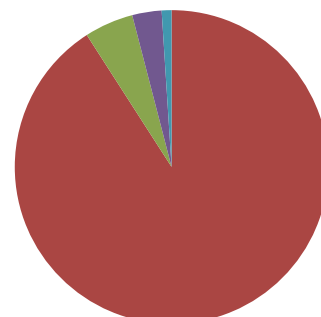
### ALLOCATION OF RISK GRANTED BY COUNTRY RISK ASSESSMENT

Evaluation*	Open Amounts K€	%	Customers	%
A3	4 795	96,19	212	95,50
A4	125	2,51	7	3,15
B	50	1,00	2	0,90
C	15	0,30	1	0,45



### DISTRIBUTION OF COUNTRY RISK

Country	Country Risk Assessment	Open Amounts K€	%	Customers	%
Belgium	A3	4 510	90,47	200	90,09
Czech Republic	A3	265	5,32	11	4,95
Bulgaria	A4	125	2,51	7	3,15
Greece	B	50	1,00	2	0,90
Spain	A3	20	0,40	1	0,45
Albania	C	15	0,30	1	0,45





## METHODOLOGY: THE DRA OF COFACE

The DRA measures the probability of insolvency of a company over a period of 12 months. Predicts the probability that a company has trouble surviving as a business entity. It is the combination of contrasting statistical methods, and the results of risk analysis and research in this field. It is automatically updated whenever new relevant data is entered into our database.

You can make a comparison between companies around the world through a single homogeneous scale that measures the risk of insolvency. Risk expression results in a scale of 1 to 10, each being 10 degrees associated with a default probability. The higher the DRA, the lower the risk of insolvency. On the scale, 1 represents the lowest 10 highest level of risk. The DRA 0 can occur if a company is insolvent.

DRA COFACE	Probability of insolvency	Detail
10	very low risk	Large and strong companies or groups. Performances could be marginally altered by a crisis, but solidity is undoubted.
9	Low Risk	Large companies/groups of companies. High level of financial stability. The stability could only be jeopardized by external and extreme factors.
8	Moderate Risk	Large and medium companies/groups which financials are basically sound, but sensitive to the business environment evolutions
7	acceptable risk	Financial reliability for large companies/groups is average. For medium companies, financial situation is considered as better than average and, for small business, really good.
6	Medium Risk	For large and medium companies/groups financial figures are under average but not alarming at this stage. For small companies, financial situation is fair.
5	medium-high risk	Financial stability for large and medium companies is significantly under average. For small companies such financial situation is not good but usual.
4	significant risk	Some weaknesses: if not solved, ability to fulfil obligations could be altered. Level of the risk of default is stronger than the average
3	High Risk	Financial situation and reliability are questionable. Even if there is a potential for improvements, situation is likely to deteriorate quickly.
2	very high risk of insolvency	Poor financial situation, Level of the risk of default is clearly increased.
1	extremely high risk of insolvency	Financial situation is very bad and close to critical/pre-solvency. Any commitment correspond to a very high risk of default.
0	extremely high risk of insolvency	situation of default/insolvency.
NS	No DRA	



## METHODOLOGY ANALYSIS OF COUNTRY RISK

- > **The Assessment of Country Risk Coface** - The country assessment provides an insight into the average payment incident level presented by companies in a country in connection with their short-term trading transactions
- > More specifically, this assessment measures the way in which company payment behaviour is influenced by a country's economic, financial and political perspectives and by the business environment.

> It rests on three pillars: macroeconomic, financial and political analysis, business environment assessment by Coface's entities across the world, and Coface's payment behaviour experience as recorded in its worldwide database. The country risk assessment covers 160 countries on a 7-step scale: A1, A2, A3, A4, B, C, D, in order of increasing risk.

### WIDE RISK ASSESSMENTS COFACE COUNTRY

Evaluation	Definition
A1	Very good macroeconomic and financial outlook. Stable political context. Good quality business climate. This environment positively influences company payment behaviour. The average probability of default is very low.
A2	Good macroeconomic and financial outlook. Generally stable political context. Overall good business climate. The average probability of default is low.
A3	Less favourable and/or volatile macroeconomic and financial outlook. Still stable political context. Business climate can have some shortcomings. The average probability of default is satisfactory.
A4	Economic and financial outlook could be marked by some weakness. Political context could suffer from tension. Business climate can present significant shortcomings. The average probability of company default is reasonable.
B	Uncertain economic and financial outlook. Political context could suffer strong tensions. Business climate can present substantial shortcomings. The average probability of company default is fairly high.
C	Very uncertain economic and financial outlook. Political context could be unstable. Business climate has significant shortcomings. The average probability of company default is high.
D	Highly uncertain economic and financial outlook. Very unstable political context. Very difficult institutional and business climate. The average probability of company default is very high.

\*\* all report amounts are expressed in K Eur



## / CONTACT

For more information , please contact your Regional Office :

Your contact is

Your Account Manager

Phone: 0032 2 404 01 11

Email: [info.belgium@coface.com](mailto:info.belgium@coface.com)

The Coface Group, a worldwide leader in credit insurance, offers companies around the globe solutions to protect them against the risk of financial default of their clients, both on the domestic market and for export.

For more information , please visit [www.coface.be](http://www.coface.be)

### LEGAL NOTICE

On receiving this report and its contents , the insured agrees that ( 1 ) this report is owned by Coface (2) is informative and internal use only , and should not be used to other purposes, (3 ) is based on subjective determination of Coface and / or its subsidiaries , (4) must not be distributed to third parties without the express consent of Coface , (5) is not a safe policy do they change the policy issued to the client, and (6) is not a commitment to Coface in coverage or limits on credit buyers if included in insurance policy. the Recipient agrees that neither the report nor its affiliates have no responsibility Coface for decisions resulting from the information contained in this report beneficiary.

